



Sales Representative

Hamburg, Germany

ADvendio.com - sales & order management for online advertising

Company Description

ADvendio.com offers publishers, sales houses and ad networks all features within one application to manage client & agency relationships, media campaigns as well as reporting & controlling. We provide a business proven CRM and order management solution - fully integrated with major ad servers. Based on salesforce.com's leading cloud infrastructure, ADVvendio.com is probably the most advanced solution in the market today with excellent references like eBay Advertising (worldwide) or Gumtree. Our goal is to simplify the daily work of sales and ad operation and to increase the efficiency of our clients.

Job Description

We're looking for a sales representative for the sales territory Europe and USA to start working as soon as possible. You will be a contributor to our global growth strategy.

- Respond to and qualify incoming web and phone inquiries
- Generate leads and qualified opportunities (through cold and warm campaigns into prospective clients)
- Follow up with the Account Executive to close sales opportunities
- Prepare web sessions and product presentations

Qualifications

- Ability to conduct web-based interactive product demos via PC and phone
- Experienced in accomplishing customer visits
- Familiar with the media background
- Successful in selling similar software solutions or services

Additional Information

Permanent position with attractive salary plus: performance-based extras.

How to apply

If you're ready to join a motivated, goal-directed team, then please email your resume to jobs@advendio.com or apply directly with your linked in profile. We are looking forward to hearing from you!